# Jitendra Kumar

# Vice President (Operation)

# LEEL Electricals Ltd ( formerly : Lloyd Electric & Engg ltd)

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**Objective :** To Lead an organization in the global market place and excel by innovation, bench marking Industry leaders and Ensuring

maximum utilization of managerial & administrative skills for company & personal growth

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| --- | --- |
| **COMPETENCIES**  **Professional Experience**  **Professional Qualification**  **Factory Operations**  **Quality**  **Supply chain management**  **Personnel Management**  **Business Development**  **Problem Analysis** | **PROFILE SNAP SHOT**   * **A result oriented professional with 23 years of extensive experience in White goods Industry at various organizational levels in different verticals like Production/ Quality /Procurement /Service & complete factory operation .** * B. E Mechanical with Post graduate diploma in Production Management * An Active participant in productivity& process improvement, Material planning & vendor management .Yearly target setting and meticulous review for its achievement Factory finance and P&L management * **A Seasoned Quality Engineer with over 15 years experience & certified SIX Sigma Black Belt Holder** Instrumental in Lean principles & Kaizen activities Member of Six sigma Executive committee & business Excellence Group. * Expertise in vendor & OEM development & implementation of process & Quality System . Supplier Audits and implementation of corrective measures * Skilled in managing teams to work in sync with corporate set parameters & motivating them for achieving business and individual goals * **Presently working as a Business Head of 200 Cr. Turn over vertical and leading a work force of 400 white and blue color Employees** * Use of analytical tools in Root cause analysis and corrective measure implementation |

# E M P L O Y M E N T D E T A I L S

**Currently working with LEEL Electricals Ltd as Vice President ( Heat Exchanger Business )**

* **From Dec’10 to till date : LEEL is a 400 Million $ Indian Multi national, Leader in Air conditioning, Heat Exchanger & Consumer durable product manufacturing With its manufacturing base in India & Europe .**

# Key functional Areas:

* Responsible for Over all Business of Heat Exchanger Vertical with a turnover of 200 Cr.
* Target setting in line with company vision and drill down to departmental level through KPIs
* Conducting various review meetings to monitor improvement activities in the plant like productivity improvement , Quality improvement drives for **FIT ,FEEL & FINISH** , operator engagement programs …etc
* Handle manufacturing issues to improve line out put by removing neck points .
* Organizing Supplier meets to discuss & Share issues , Annual forecast, New development & Expectations from them
* Material & Production planning as per sales forecast
* Inventory management to maintain factory cash flow .
* Chair Quality meetings to address Line and field quality complaints .
* Perform the tasks of marketing and selling Heat Exchanger as well as provide strategies to expand sales team
* To deliver technical assistance, support and training to various work teams in order to increase their skills and motivation ( Six sigma faculty & Team building trainer )
* Conducting New product development meetings to monitor on time completion of new developments
* Providing MIS to top management for their review and guidance
* P&L And cash flow management at Division level .

**From Jan’08 to Dec’10 : Videocon International Limited as DGM Operations**

* **Company Profile : One billion $ Indian Multinational Leader in consumer Durable & petrochemical business .**

# Key functional Areas:

* Heading Mfg Divison of AC. to Ramp up production in the new plant
* Supplier base Development for serial production in Pantnagar / Haridwar
* Mfg target & productivity management .
* OEM supplier Selection & approval ( Co – makers India/China ) .
* Heading QA Division for Refrigerator, WM & AC
* Leading operational Group for Kashipur.
* New Model Development & Approval

**From Jan’06 to Dec’07 : ONIDA ( Mirc Electronics ltd ) as QA Head for Appliances Division**

* **Company Profile : An Old established Indian Player in Consumer Electronics & Appliances industries . with a turn over of**

**100 Mil US$ Primarily Indian market based business .**

* Heading QA Division ( WM,AC,MWO,CTV,DVD)
* Vendor Approval & Support Activity thru 100 PPM movement.
* Audits of OEM supplier ( Co – makers at excise free Zones) .
* Q System Audit & implementation in the company
* New Model Development & Approval

**From Aug’98 to Dec’06 : LG Electronics as Team leader QA for AC & WM**

**Company Profile A 100% subsidiary of LG Korea and manufacturers of Washing Machines, Aircons, Refrigerators, LED,**

**Microwave Oven & Monitors.**

* Worked for Three yrs as new model dev. Incharge . AC/WM
* Two yrs as Section Incharge for Aircon & Washing machine Line Quality .( Line Quality ) .
* Team Lead OEM Operations : Developing systems & Product at OEM stage for mass production .
* Conducting Vendor Audits for Quality feedback and countermeasures verification.
* Handling market failures , customer complaints and conducting field failure analysis .

**From Aug’95 to Jul’96 : Subros limited as Sr Engg QA on Evaporator Assembly line**

# Major Achievements

* Turn around of LEEL HE division , Turn over doubled in four years with Double digit EBIDTA .
* Productivity improved from 6 Lakhs unit to 1 million unit per year .
* Awarded Black Belt In Six sigma Successful completion Of four major Projects & Mentoring 6 minor projects .
* Cost Management & Negotiation Certificate course from IIM Lukhnow

# T R A I N I N G S

* Workshop on Internal Auditor’s Training Course and certified to be registered Internal Auditor by Institute of Registered

Auditor’s (IRCA), U.K.

* Application programme on Statistical Process Control (S.P.C.) and Six Sigma tool application by LG Global training School (Korea) .

# Personal Information

Date of Birth : 11/09/1972

Marital Status : Married

Nationality : Indian

Linguistic Ability : Hindi & English

Address : 395GF Sector 30 Faridabad

# E D U C A T I O N

* B.Tech from Rural Engineering college in First class with Distinction
* Post Graduate diploma from Anna University with 67%
* Inter college with First division with Distinction .

# Current Package

* Salary Component : 54 Lakh per Annum ( 3.6Lakh/Month in hand + Car Allowance )

( Jitendra Kumar )